



Bachelor of Applied Arts and Sciences (B.A.A.S.) with a Residential Property Management concentration

A concentration in Residential Property Management is available for B.A.A.S. degree students and requires **twelve hours** of specified courses including property management, property management law, advanced property management, and other designated real estate courses. Completion of these courses will also earn students a Certificate in Residential Property Management.

A grade of C or better is required

- **REAL 4200 (3 hrs)** Property Management
- **REAL 4210 (3 hrs)** Advanced Property Management
- **BLAW 4790 (3 hrs)** Property Management Law

Select *one additional course* from:

- **REAL 2100 (3 hrs)** Principles of Real Estate
- **REAL 4300 (3 hrs)** Real Estate Investments
- **REAL 4400 (3 hrs)** Real Estate Valuation

* See next page for course description and prerequisite information.

Learn more about UNT's residential property management programs and the TAA partnership:
<https://cob.unt.edu/firel/academics/residential-prop-mgmt>



Course Descriptions

REAL 2100 - Principles of Real Estate - 3 hours

Survey of real estate principles, including real estate market, financial, investment and legal analysis. Home ownership and real estate investment for personal benefit are emphasized.

Prerequisite(s): None.

REAL 4200 - Property Management - 3 hours

Examination of the process and methods of managing real property assets. Topics include property leasing, marketing, maintenance, personal supervision, value analysis, taxation and cash-flow analysis.

Prerequisite(s): [REAL 2100](#) with a C grade or higher.

For BAAS students, RELE 1338 - Principles of Real Estate II, with a C grade or higher also accepted.

REAL 4210 - Advanced Property Management - 3 hours

Detailed focus on advanced aspects of managing real property assets. Topics include market analysis and segmentation, advanced asset management and risk management.

Prerequisite(s): [REAL 2100](#) with a C grade or higher.

For BAAS students, RELE 1338 - Principles of Real Estate II, with a C grade or higher also accepted.

BLAW 4790 - Property Management Law - 3 hours

Study of the local, state and federal laws, regulations and cases that impact the professional management of real property. Particular emphasis is given to the legal and ethical issues relative to residential property management. The landlord/tenant relationship is analyzed as well as issues concerning employees, tort liability, risk management, various types of government regulation, fair housing and eviction. Texas Apartment Association lease contracts and other forms are reviewed.

Prerequisite(s): [BLAW 3430](#) with a C grade of higher.

For BAAS students, RELE 2301 – Law of Agency, with a C grade or higher also accepted.



REAL 4400 - Real Estate Valuation - 3 hours

Theory and methods of residential and income property appraisal. Topics include real estate market analysis, highest and best use analysis, and capitalization techniques. Income property valuation techniques are emphasized.

Prerequisite(s): [REAL 2100](#) and [FINA 3770](#), ([FINA 3770](#) may be taken concurrently)

For BAAS students, prerequisite can also be met by C grades or higher in RELE 1338 – Principles of Real Estate II, ACCT 2301 – Financial Accounting, and RELE 1319 – Real Estate Finance.

REAL 4300 - Real Estate Investments - 3 hours

Analysis of real estate investments during the origination, operation and termination phases. Primary emphasis is on financial feasibility and cash-flow analysis.

Prerequisite(s): [REAL 2100](#) and [FINA 3770](#) ([FINA 3770](#) may be taken concurrently)

For BAAS students, prerequisites can also be met by C grade or higher in RELE 1338 – Principles of Real Estate II, ACCT 2301 – Financial Accounting, and RELE 1319 – Real Estate Finance.
